

## **Brisa Concessão Rodoviária, S.A.**

Registered Office: Quinta da Torre da Aguilha, Edifício BRISA, São Domingos de Rana  
Share capital: EUR 75 000 000; Registered with the Commercial Registry Office of Cascais,  
under Commercial Registration and Corporate Tax Number 502790024

### **PRESS RELEASE**

## **1<sup>st</sup> Half 2021 Results**

### **30 July 2021**

The financial statements as of 30 June 2021 of Brisa Concessão Rodoviária, S.A. ("BCR") were prepared in accordance with the International Financial Reporting Standards (IFRS) and have not been subject to an Audit Report.

### **1. Traffic Evolution in BCR Network**

The beginning of 2021 was marked by a new State of Emergency in Portugal due to the negative effects of the COVID-19 pandemic, which once again conditioned the movement of people and the free exercise of economic activities. However, in the last months of the 1<sup>st</sup> half of 2021 and despite the permanence of some restrictive measures imposed by the Government, a gradual deconfinement has been observed as the vaccination process advances, which has positively impacted the economy and consequently the traffic in the road infrastructures under concession to BCR.

The Average Daily Traffic (ADT) during the 1<sup>st</sup> half of 2021 increased by 9.0% year-on-year, corresponding to a traffic volume of 14 663 vehicles/day. Traffic, measured by vehicles per kilometre (v.km), increased by 8.4%, supported by the good momentum of recovery in organic growth. In spite of this recovery, ADT is still 26.1% below 1<sup>st</sup> half 2019.

All the motorways in the concession registered increases in demand. It should be noted that suburban motorways are recovering at a slower pace, namely the A9 (+1.2%) and the A12 (+4.4%). The motorway with the highest year-on-year increase in ADT was the A13 (+23.5%). The analysis of traffic by type of vehicle also shows a positive evolution, with a higher growth of heavy vehicles (13.4%) compared to the growth of light vehicles (8.6%).

## Traffic Evolution in BCR Network

	1H21
<b>Traffic (v.km)</b>	<b>8.4%</b>
Breakdown:	
Organic growth	8.5%
Calendar effect	0.2%
Other*	-0.3%
<b>ADT (vehicles/day)</b>	<b>14 663</b>
<b>YoY change</b>	<b>9.0%</b>

\* Includes leap year effect

## 2. Capital Expenditure (CAPEX)

Capital expenditure (CAPEX) in the network under concession totalled €11.9m at the end of June, representing a decrease of 48.8% over the same period of the previous year and it was mostly directed to lane widening and pavement improvement works. This figure includes €4.2m relating to major repairs of pavements, engineering structures and slopes (which in accounting terms are treated as provisions according to IFRIC 12), in particular with i) resurfacing on the A1, ii) renovation of viaducts on the A2 and A3 and iii) slope stabilisation on the A1, A2, A4, A5 and A9. Approximately €3.0m were allocated to widenings of the A4 motorway in the Águas Santas/Ermesinde (A4/A3) sub-stretch.

Considering the works already planned, it is expected that the value of investment (CAPEX) will accelerate during the 2<sup>nd</sup> half of 2021.

## 3. Profit and Loss Statement

### Operating income

In the 1<sup>st</sup> half of 2021 operating income totalled €231.9m, increasing by 8.9% over the same period of the previous year, but decreasing 22.5% when compared to the €299.1m registered in the same period of 2019. Toll revenues reached €219.2m (9.1% increase relative to the 1<sup>st</sup> half of 2020), backed by the aforementioned traffic recovery. Revenues related to the service areas reached €9.9m (+5.8% year-on-year).

### Operating costs

Operating costs excluding Amortisation, Depreciation, Adjustments and Provisions reached €64.8m in the 1<sup>st</sup> half of 2021, representing a decrease of 1.3% relative to the same period of the previous year.

External Supplies and Services, which mainly reflect the costs of subcontracted services for the Operation and Maintenance of the motorway under concession and electronic toll collection costs, fell 0.4% compared to the same period of the previous year, totalling €63.9m.

As of 30 June 2021, BCR had 9 employees with Personnel costs totalling €0.6m.

Amortisation, Depreciation, Adjustments and Provisions, net of reversals, came to €67.4m (-1.8% relative to the same period of the previous year). It is important to note that BCR has a traffic-based method to calculate the amortisation of assets associated to the concession right.

### Operating Results

At the end of the 1<sup>st</sup> half of 2021, Operating Results (EBITDA) stood at €167.1m, which represents an increase of 13.4% or €19.8m relative to the same period of the previous year, but still 28.1% below the €232.4m reached in the 1<sup>st</sup> half of 2019. The increase in operating income, combined with the decrease in operating costs, led to an increase in the EBITDA margin to 72.1% (relative to 69.2% observed in the same period of the previous year).

EBIT was €99.7m, which represents a year-on-year increase of 26.6%.

### Financial Results

In the 1<sup>st</sup> half of 2021 BCR recorded negative net financial results of €25.1m, which represents an improvement of €3.7m in relation to the same period of the previous year.

Financial expenses evolved favourably, having fallen 12.9% relative to the same period of the previous year. This reduction is mainly explained by the decrease in interest paid, reflecting not only the lower interest rates on the refinancing of the €300m bond (coupon of 3.875%, repaid in April 2021), but also a lower level of gross debt compared to the end of the 1<sup>st</sup> half of 2020.

### Net Income

Net income stood at €52.0m, calculated based on a Profit before tax of €74.7m and Income tax of €22.6m. Net income increased 50.8% versus the same period of last year, having, nevertheless, decreased 37.5% when compared to the 1<sup>st</sup> half of 2019.

## 4. Debt Profile and Financial Position

### Financial debt and liquidity

€m	Nominal Debt			Accounting Debt		
	June	Δ against dec/2020 (€m/%)		June	Δ against dec/2020 (€m/%)	
<b>Gross Debt</b>	1 795	-14	-0.8%	1 764	-31	-1.8%
Bonds	1 120	-300	-21.1%	1 101	-317	-22.4%
EIB	370	-19	-5.0%	359	-18	-4.9%
Other Financing	305	305	-	304	304	-
<b>Cash and Equivalent</b>	<b>83</b>	<b>-66</b>	<b>-44.5%</b>	<b>83</b>	<b>-66</b>	<b>-44.5%</b>
<b>Net Debt</b>	<b>1 712</b>	<b>52</b>	<b>3.1%</b>	<b>1 681</b>	<b>35</b>	<b>2.1%</b>

*Note: Nominal debt represents the contractual value whilst accounting debt corresponds, according to accounting standards, to net nominal debt plus accrued interest less expenses with loan issuance and placement*

As of 30 June 2021, BCR's gross debt stood at €1 795m (nominal debt), with the repayment of €19.5m of the EIB loan and the €300m redemption of the 'Bond April 2021' during the 1<sup>st</sup> half of 2021. During the same period, BCR issued €200m in medium and long-term debt and, additionally, placed several issues of Commercial Paper with institutional investors, under uncommitted Commercial Paper Programmes (BCR had at the end of the 1<sup>st</sup> half of 2021 €105m outstanding under these programmes).

BCR's cash position at the end of June totalled €83.0m, of which approximately €73.7m were in reserve accounts for CAPEX and debt service purposes.

At the end of the 1<sup>st</sup> half of 2021, BCR had €250m undrawn in committed credit lines, split between five banks. During the semester a committed credit line in the amount of €50m reached its maturity but two new committed lines were closed, in a total amount of €100m. Additionally, BCR contracted uncommitted programmes in a total amount of €300m to place commercial paper with institutional investors, under which the already mentioned €105m of issuances were outstanding as of 30 June 2021.

Approximately 62% of BCR's debt was subject to fixed interest rates and 38% was subject to floating interest rates. The weighted average cost of debt during the 1<sup>st</sup> half (including the impact of derivative instruments) was 1.8%, which represents a decrease of approximately 0.3 p.p. relative to the same period in 2020.

### Financial Position

At the end of June 2021, BCR's Assets came to €2 273.3m, mostly comprising intangible assets associated to the motorway concession right. Liabilities fell €28.5m compared to December 2020 (to €2 130.4m), to which the reduction of €31m in accounting gross debt contributed. Equity fell by €72.1m (to €142.9m), impacted by the distribution made to the shareholder BCR SGPS, S.A., in the total value of €124.2m, partly offset by Net income for the 1<sup>st</sup> half of 2021.

## **5. Covenants and Rating**

### Covenants

BCR continues to follow a prudent financial management. The four covenants in the form of financial ratios (namely Net Senior Debt/EBITDA, Historic ICR, Forward Looking ICR and CLCR) to which BCR is subject stood within established thresholds as of 30 June 2021. The Net Debt/EBITDA ratio stood at 4.42x, or 0.58x below the maximum threshold of 5.0x defined as the lock-up trigger event level. The Historic ICR ratio, as of 30 June 2021, stood at 7.53x, significantly above the minimum threshold of 2.25x, defined as the lock-up trigger event threshold.

### Rating

The ratings assigned to BCR are "A-"(Stable Outlook) by Fitch Ratings and "Baa2" (Stable Outlook) by Moody's. Both Fitch Ratings and Moody's maintained BCR's ratings unchanged over the 1<sup>st</sup> half of 2021.

## Condensed Statement of Profit and Loss and Other Comprehensive Income

€m	1H20	1H21	% Change
<b>Operating Revenues</b>	<b>212.9</b>	<b>231.9</b>	<b>8.9%</b>
Toll revenues	200.8	219.2	9.1%
Service areas	9.4	9.9	5.8%
Other operating revenues	2.7	2.8	2.5%
<b>Operating Costs</b>	<b>65.6</b>	<b>64.8</b>	<b>-1.3%</b>
Supplies and Services	64.2	63.9	-0.4%
Personnel costs	0.8	0.6	-17.3%
Other operating costs	0.7	0.3	-62.9%
<b>EBITDA</b>	<b>147.3</b>	<b>167.1</b>	<b>13.4%</b>
Amort.. deprec.. adjust. prov. and reversals	68.6	67.4	-1.8%
<b>EBIT</b>	<b>78.7</b>	<b>99.7</b>	<b>26.6%</b>
Construction revenue (IAS11)	10.0	5.6	-43.6%
Construction costs (IAS11)	10.0	5.6	-43.6%
<b>Net Financial Results</b>	<b>-28.8</b>	<b>-25.1</b>	<b>-12.9%</b>
Financial expenses	28.8	25.1	-12.9%
Financial revenues	0.0	0.0	-
<b>Profit before tax</b>	<b>50.0</b>	<b>74.7</b>	<b>49.4%</b>
Income tax	15.5	22.6	46.4%
<b>Net income</b>	<b>34.5</b>	<b>52.0</b>	<b>50.8%</b>

## Condensed Statement of Financial Position

€m	2020	1H21	% Change
<b>Non-current assets</b>	<b>2 186.2</b>	<b>2 145.9</b>	<b>-1.8%</b>
Intangible assets	2 090.2	2 046.0	-2.1%
Tangible assets	16.2	15.8	-2.3%
Deferred tax	79.8	84.1	5.4%
<b>Current assets</b>	<b>187.7</b>	<b>127.4</b>	<b>-32.1%</b>
Cash and Cash equivalents	149.4	83.0	-44.5%
Other	38.4	44.5	16.0%
<b>Total Assets</b>	<b>2 373.9</b>	<b>2 273.3</b>	<b>-4.2%</b>
<b>Total Equity</b>	<b>215.0</b>	<b>142.9</b>	<b>-33.5%</b>
<b>Non-current liabilities</b>	<b>1 713.5</b>	<b>1 764.0</b>	<b>2.9%</b>
M/Long-term financial debt	1 437.2	1 498.5	4.3%
Other	276.3	265.5	-3.9%
<b>Current liabilities</b>	<b>445.4</b>	<b>366.4</b>	<b>-17.7%</b>
Short-term financial debt	358.3	265.4	-25.9%
Other	87.2	101.0	15.9%
<b>Total Liabilities</b>	<b>2 158.9</b>	<b>2 130.4</b>	<b>-1.3%</b>
<b>Total Equity and Liabilities</b>	<b>2 373.9</b>	<b>2 273.3</b>	<b>-4.2%</b>