



## MOTA-ENGIL INFORMS ABOUT ITS ACTIVITY IN 2019 – PRELIMINARY INDICATORS (NON-AUDITED)

MOTA-ENGIL, which will present its results on the next March 12, informs about the main indicators (non-audited) regarding the economic and financial performance of MOTA-ENGIL Group during 2019:

- Turnover<sup>1</sup> of €2.8 billion;
- EBITDA margin<sup>2</sup> of 15%;
- Consolidated Net Profit Attributable to the Group of €27 million;
- Capex<sup>3</sup> of ca. €260 million with Consolidated Net Debt<sup>4</sup> of €1.19 billion;
- Backlog<sup>5</sup> above *guidance*, up in the second half to €5.4 billion.

Porto, March 10, 2020

### THE REPRESENTATIVE FOR THE MARKET RELATIONS

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<sup>1</sup> TURNOVER: corresponds to the caption "Sales and services rendered".

<sup>2</sup> EBITDA MARGIN: corresponds to the division between the algebraic sum of the following captions of the consolidated income statement "Sales and services rendered"; "Cost of goods sold, mat. cons., Changes in production and Subcontractors"; "Third-party supplies and services"; "Wages and salaries"; "Other operating income / (expenses)" and the TURNOVER.

<sup>3</sup> CAPEX: acquisitions less disposals of tangible and intangible assets.

<sup>4</sup> NET DEBT: corresponds to the algebraic sum of the following captions of the consolidated statement of financial position: "Cash and cash equivalents without recourse - demand deposits"; "Cash and cash equivalents with recourse - demand deposits"; "Cash and cash equivalents with recourse - term deposits" "Loans without recourse"; "Loans with recourse" and "Other financial investments recorded at amortised cost". Leasing and factoring operations established by the Group are not recorded in the captions aforementioned.

<sup>5</sup> BACKLOG: turnover to be recognised in the future related to projects for which contracts have been signed or awarded.